

Training and Certification for Crane, Rigging and Skilled Trade Professionals

Price: MTD

Premier industry provider trains and certifies skilled workers, specifically in cranes and rigging. Company is authorized to conduct training and certification testing for the National Center for Construction Education and Research (NCCER) and the National Commission for the Certification of Crane Operators (NCCCO). Internally developed and copyrighted material is taught directly by Company trainers to the clients' labor force and used to train the trainers for government entities. With NDT certified inspectors, the Company has developed a workforce able to provide clients with the highest level of expertise. Training takes place online, in classrooms, on simulators, on actual equipment and hybrid solutions.



Nationwide training currently supports skilled trade workers in the Construction, Energy, Manufacturing, Utilities, Maritime, Government and Military markets.

Financial Summary

	2021(P)*	2020	2019	2018	2017
Revenues	\$ 1,588,079	\$ 1,070,519	\$ 1,442,412	\$ 1,367,274	\$943,394
Adjusted EBITDA	\$ 227,982	\$ 70,408	\$ 324,425	\$ 354,981	\$433,569

Investment Highlights

- **Client Base** - Loyal client base with 10+ years of recurring service.
- **Copyrighted Curriculum** - Multiple copyrighted guides for mobile crane operator, basic rigger, advanced rigger, crane site safety, crane inspector and tower crane operator.
- **Credentialed Staff** - 6 certified inspectors in crane, rigging, safety and tower inspections, 5 with NDT certifications. All trainers are NCCER Certified as Trainers & Examiners.
- **Jobsite Experience** - On-site, experienced trainers with relevant field inspection, safety and training experiences not seen with many competitors.
- **Equipment** - Three state-of-the-art simulators (some mobile) with full motion, multiple screens.
- **Market Trends** - Aging infrastructure and investment into alternative energy resources will drive demand for cranes, rigging, safety and electrical work necessary for utility & construction projects.
- **Employees** - Loyal employees, most with a decade of service with the Company.



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