

## Gigi Anil

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"Don't water your weeds." – Harvey MacKay



## **ABOUT GIGI**

Manufacturing and Continuous Improvement Leader with 30 years of experience in implementing optimal improvement activities and cost reduction solutions by applying World Class Manufacturing concepts. Innovative, result oriented executive with passion and drive for manufacturing. Consistent success in achieving cost, productivity, quality and on time delivery goals for a variety of manufacturing lines by utilizing, optimizing/rationalizing processes. Specialized in manpower planning, lean manufacturing, industrial engineering, process improvement and efficiencies, modeling/building incentive systems, building high performing teams.



- Business Results Customer Service Department
- $\Rightarrow$  Decreased Cost by 31%.
- $\Rightarrow$  Increased revenue by 10 %
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- Business Results Production Department, NY
- $\Rightarrow$  Decreased Cost by 21%
- $\Rightarrow$  Increased EBITDA by 23%
- $\Rightarrow$  Increased efficiency by 20%
- $\Rightarrow$  Decreased lead time from 9 weeks to 2 weeks.



Business Results - Cleveland, Ohio

- ⇒ Decreased Cost per product from \$172.00 to \$90.00
- $\Rightarrow$  48% improvement
- $\Rightarrow$  Achieved 86% employee satisfaction, best in group globally.

## **REPRESENTATIVE ENGAGEMENTS**

- Optimizing Manufacturing Processes for better efficiency and effectiveness
- Cost reduction
- Strategizing and creating incentive models to promote building effective teams
- Lean manufacturing, industrial engineering
- New production Line set-up
- Post-merger integration Rearranging the Manufacturing Processes, Organization and Culture for an integrated, utilized company.
- Pre-merger Value acceleration Identifying and optimizing key processes contribute to the overall value of the target company and make it more attractive to the acquirer.

- $\Rightarrow$  Decreased lead time by 33%.
- $\Rightarrow$  Increased shop floor efficiency by 20%.
- $\Rightarrow$  Decreased WIP (work in progress) from 90K units to 25K units.
- $\Rightarrow$  Decreased finished goods inventory by \$1M.
- $\Rightarrow$  Supported turnaround of company.
- $\Rightarrow$  Reduced direct production cost 30%, lead-time 30%,
- $\Rightarrow$  Improved safety, quality, and people.



